

Pricing Structure for Bid Writing Services in Kenya – WeBid East Africa Ltd

Choose from three clear, value-packed options designed to suit businesses of all sizes and project complexities.

Service Type	Starter (<i>Basic</i>)	Growth Plan (<i>Standard</i>)	Winning Bid Pack (<i>Premium</i>)
Small-Scale Construction Tenders	KSH 25,556 5-day delivery, bid document preparation, Compliance checklist	KSH 36,204 5-day delivery, bid document preparation + CV/equipment support, 1 revision, Professional Formatting & Design	KSH 51,111 48-hour delivery, bid document preparation + Full CV & equipment support, Risk assessment 2 revisions, Professional Formatting, Post-Bid Support (Clarifications)
Complex Infrastructure Tenders	KSH 42,593 5-day delivery, bid document preparation, Compliance checklist	KSH 68,148 Includes bid document preparation + CVs/Equipment Support, 1 revision, Professional Formatting	KSH 102,222 72-hour delivery, bid document preparation + CVs/Equipment Full support, risk matrix, 2 revisions, Professional Formatting, Post-Bid Support (Clarifications)
General Supplies Tenders	KSH 17,037 5-day delivery Compliance checklist	KSH 27,685 Includes bid document preparation, supplier profiling, 1 revision, Professional Formatting	KSH 40,463 48-hour delivery, 2 revisions, Professional Formatting, Post-Bid Support (Clarifications)
Consultancy Tenders	KSH 27,685 Basic documentation Compliance checklist	KSH 38,333 Technical proposal + 1 revision, Professional Formatting	KSH 55,370 48-hour delivery Detailed inputs + 2 revisions, Professional Formatting, Post-Bid Support (Clarifications)
Prequalification Documents	KSH 17,037 Single category Compliance checklist	KSH 25,556 Multiple categories Compliance check, Professional Formatting	KSH 42,593 48-hour delivery Multi-category + Professional Formatting, Post-Bid Support (Clarifications)

Monthly Subscription Plans

Plan	Price	Inclusions
Bronze	KSH 63,889/month	2 bid documents + full CVs + Key Equipment + Professional Formatting + Post-Bid Support (Clarifications) + express delivery
Silver	KSH 106,481/month	4 bids + full CVs + Key Equipment + Professional Formatting + Post-Bid Support (Clarifications) + express delivery
Gold	KSH 170,370/month	Unlimited bids + full CVs + Key Equipment + Professional Formatting + Post-Bid Support (Clarifications) + express delivery + dedicated consultant

Add-On Services (Available with Any Package)

Add-On	Price (KSH)
Express 48-Hour Delivery	10,500
Corporate Company Profiles	7,000
Printed Original Copy (Hard Copy)	10,500

Personnel Support Pricing

Personnel	KSH
Registered Engineer / QS / Architect / Land Surveyor	15,750 each
Unregistered Engineer / QS / Architect / Surveyor	12,250 each
Diploma-Level Engineers	8,750 each
Environmental/Health/Safety/Sociologist Specialists	12,250 each
Plumber / Electrician / Carpenter	7,000 each

Personnel Discounts

- Small Team (3–5): 20% off
- Large Team (6+): 30% off
- Multi-Bid Month: 30% off when used in 2+ bids

Equipment Support Pricing (Per Unit Per Project)

Equipment Type	KSH
Tipper, Wheel Loader, Excavator, Grader, Water Bowser, Bulldozer, Tractor, Rollers, Fuel Truck, Crane, Lorry	8,750 each
Single/Double Cabin Trucks	7,000 each
Sprinkler	7,000 each

Equipment Discounts

- 3–5 Equipment Units: 20% off
- 6+ Units: 30% off
- 2+ Bids/Month: 30% off on equipment cost

Payment Terms

- **Starter Plans:** 40% upfront, 60% upon completion
- **Growth & Winning Plans:** 50% upfront, 50% on delivery
- **100% Refund** if we miss your delivery deadline.

WeBid East Africa Limited

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